



**Had coffee today? Thank maritime cyber
For that, thank standardization**

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Who cares about maritime cyber anyway?

1.5 tons

of cargo per each person shipped yearly

80%

by volume of EU exports and imports

~1%

of cost of cup of coffee



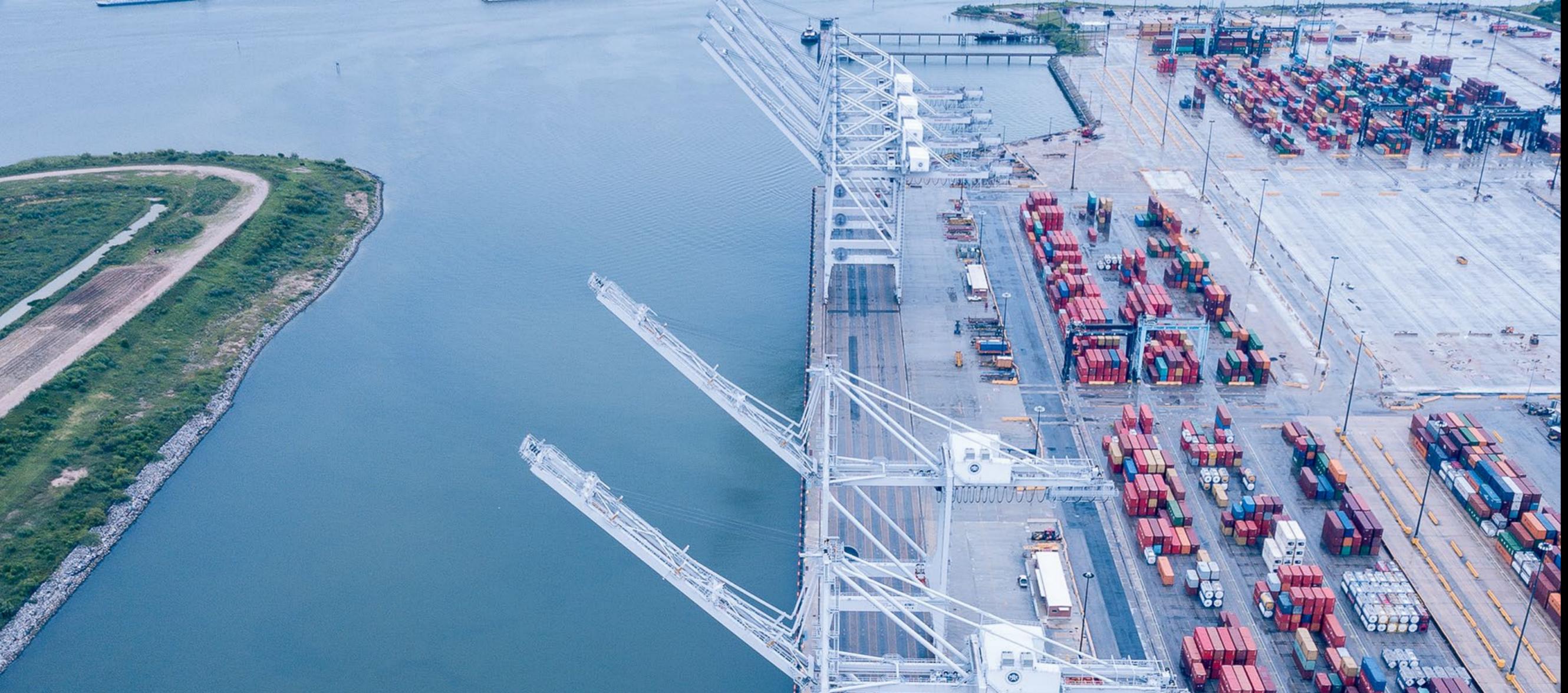
Maritime cyber

2020 and before



Past negotiations

“ Please check if you comply with my 200 cyber requirements...” ”



Why standards matter

to OEMs?



Maritime cyber
2024 and beyond



Negotiations now

" Do you comply with IACS UR E27? "

" Sure! "



Thank you!

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